QUARTERLY UPDATE

U.S. Industrial Fabrics Institute / December 2017

USIFI Update

As USIFI moves into 2018, we would like to take the time to reflect on the division in the past year and understand where we can enhance member benefits in the new year.

Lobby Day 2017 was held this past February, and USIFI member companies were able to attend over 25 meetings with both the House and the Senate. Lobby Day is an opportunity for USIFI & NFI members to nurture stronger working relationships with officials responsible for crafting, implementing, and administering policies that directly affect domestic manufacturers. These matters include the Berry Amendment, a law requiring the Department of Defense to buy textiles and clothing made only with U.S. content and labor, the potential renegotiation of the North American Free Trade Agreement (NAFTA), and many other issues in between.

Click <u>here</u> to see a complete overview of the division's government relations accomplishments in both 2016 and 2017. The division hopes to expand this list even more in 2018. Please stay tuned, Lobby Day 2018 is now in the process of being scheduled!

Additionally, the division strives to provide industry updates not only only on government relations but with other industry topics such as natural resources, industry trends, and new technology. The best way we provide this education is at the Outlook Conference, an event for industry executives. Registration is now open, and we hope to see you there!

Please reach out to your division contacts if you have any questions or suggestions about USIFI programming—see you in the new year!

Quarterly Trade Data

Quarterly Import/Export trade data is available to all USIFI members. All information has been provided by Alasdair Carmichael. Click on the link below to view:

- September 2017
- U.S. Imports & Exports



The United States Industrial Fabrics Institute (USIFI) is a coalition of United States specialty fabric manufacturers and users. USIFI develops and hosts the Outlook Conference in partnership with the Narrow Fabrics Institute (NFI). It monitors and advocates for member positions in both legislative and regulatory issues in international trade, and hosts an annual lobby day event in Washington, D.C. USIFI provides a network to exchange information, solve common problems and develop mutually beneficial relationships.

Division Contacts

<u>Linden Wicklund</u>, Director of Member Programs <u>Janelle Wells</u>, Division Specialist

New Members

As of September 2017

• Oxco Inc.

Looking for a member or supplier? Check out the full membership directory!

USIFI Member Exclusive Content

Click <u>here</u> to view USIFI member content including:

- Outlook 2017 Presentation Handouts
- USIFI Quarterly Updates
- Government Relations Matierals

Member Benefits Guide

Call for Presentations Open for IFAI Expo 2018

Share our knowledge and expertise by submitting a proposal to present at IFAI Expo 2018 in Dallas, TX, October 15-18. We are looking for dynamic presentations that provide how-to content, best practices and thought provoking ideas. You know the industry the best and others want to hear from you! The Call for Presentations is open through January 12, 2018. Submit a proposal today <a href="https://example.com/here/ballanas/example.c

Update Your IFAI Company Profile

Is your company profile current? IFAI's <u>Membership</u> <u>Directory</u> is a searchable database of all IFAI members and their products. Stay up to date with <u>this guide from</u> InfoCentral.

Registration for Outlook 2018 is now open! Click <u>here</u> to register.





There is great benefit in being an IFAI member! Check out our new Member Benefits Guide here.

Membership Renewal

Is your membership current? <u>Click here</u> to renew online or contact <u>Janet Atz</u> at 651-225-6982.

For the member discount program, click here.

InfoCentral

InfoCentral is IFAI's memberexclusive sourcing service. This resource can be used to search for products, equipment, services and companies you may be interested in collaborating with for new innovations.

Contact Omari Hoover at info@ifai.com or 800.328.4324 with questions and specific requests.

Small Business Center

IFAI has created an online guide to small business management. Find articles, advice and how-to guides on business, financial and operations management, sales and marketing, staffing and workplace safety regulations. Learn about best business practices and the basics of running your own business. To learn more click here!







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